



## ASX Announcement

**Release date: 26 August 2015**

### **Smartgroup announces 47% increase in profits, declares fully franked dividend of 7.9 cents**

Smartgroup Corporation Ltd (ASX: SIQ), one of Australia's largest providers of salary packaging administration and novated leasing services, today reported its financial results for the half year ended 30 June 2015.

Profit after tax, as measured by NPATA, was \$12.5 million for the half year (inclusive of a \$1.2 million unusual one time uplift to earnings), exceeding the prior half year by 47%. Revenue was \$44.8 million, exceeding the prior half year by 29%. Operating margins, measured as EBITA as a percentage of revenues, increased 6 points to 39%.

Smartgroup had a net cash balance of \$9.1 million at 30 June 2015, up by \$3.2 million from 31 December 2014.

The Board of Directors declared a fully franked dividend of 7.9 cents per share, payable on 30 September 2015 with a record date of 15 September 2015.

Smartgroup Chairman Michael Carapiet said, "The business has made significant strides since its IPO in July 2014. The team has renewed several key contracts, including its largest for a further 6 years including extension options. The business continues to be highly cash generative and the Board has declared a fully franked dividend of 7.9 cents."

Smartgroup Chief Executive Officer Deven Billimoria said, "We are well on track to deliver another strong year for Smartgroup. Our client wins and continued client retention reflects our commitment to outstanding customer service."



Deven Billimoria and Chief Financial Officer Tim Looi will hold a briefing tomorrow to discuss the results. The details are as follows:

Time: 9:30 am AEST

Date: Thursday 27 August 2015

The audio briefing will be streamed live at this time and can be accessed via the Smartgroup company page on the Open Briefing website: <http://www.openbriefing.com/OB/1869.aspx>. This can also be accessed from the investor section of the Smartgroup website: <http://ir.smartgroup.com.au/investors/>.

**For further information:**

Website: [www.smartgroup.com.au](http://www.smartgroup.com.au)

Email Investor relations: [ir@smartgroup.com.au](mailto:ir@smartgroup.com.au)

Amanda Morgan  
General Counsel and Joint Company Secretary  
0413 602 112

Tim Looi  
Chief Financial Officer and Joint Company Secretary  
02 9119 8332